



**COMPETITION TRIBUNAL
REPUBLIC OF SOUTH AFRICA**

Case No: CO258Jan18

In the matter between:

The Competition Commission

Applicant

and

Independent Media (Pty) Ltd

First Respondent

Caxton and CTP Publishers and
Printers Ltd

Second Respondent

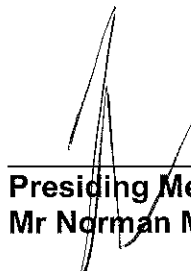
Panel : N Manoim (Presiding Member)
E Daniels (Tribunal Member)
M Mokuena (Tribunal Member)

Heard on : 16 February 2018

Decided on : 1 March 2018

Consent Agreement

The Tribunal hereby confirms the consent agreement as agreed to and proposed by the Competition Commission and Independent Media (Pty) Ltd and Caxton and CTP Publishers and Printers Ltd annexed hereto marked "Annexure A" together with the attached addendum annexed "A1".



**Presiding Member
Mr Norman Manoim**

1 March 2018
Date

Concurring: Mr Enver Daniels and Mrs Medi Mokuena

11A

IN THE COMPETITION TRIBUNAL OF SOUTH AFRICA

CT Case No.
CC Case No. 2011Nov5779 / 2015Dec0695

In the matters between:

In re CC Case No's: 2011Nov5779 and 2015Dec0695

THE COMPETITION COMMISSION

APPLICANT

and

INDEPENDENT MEDIA PROPRIETARY LIMITED

RESPONDENT

CONSENT AGREEMENT IN TERMS OF SECTION 49D AS READ WITH SECTIONS 58(1)(a)(iii) AND 58(1)(b) OF THE COMPETITION ACT, NO. 89 OF 1998 (AS AMENDED), BETWEEN THE COMPETITION COMMISSION AND INDEPENDENT MEDIA PROPRIETARY LIMITED IN RESPECT OF A CONTRAVENTION OF SECTIONS 4(1)(b)(i) OF THE COMPETITION ACT, NO. 89 OF 1998

The Competition Commission and Independent Media Proprietary Limited hereby agree that an application be made to the Competition Tribunal for the confirmation of this Consent Agreement as an order of the Tribunal in terms of Section 49D as read with Sections 58(1)(a)(iii) and 58(1)(b) of the Competition Act, No. 89 of 1998, as amended, in respect of contraventions of section 4(1)(b)(i) of the Act, on the terms set out below.

1. DEFINITIONS

For the purposes of this consent agreement the following definitions shall apply:

1.1 "Act" means the Competition Act, No. 89 of 1998, as amended;

- 1.2 **"Accredited Media Agents"** means advertising agents endorsed by MCC through Corex and have provided security to MCC. MCC holds securities for its members (media owners) on behalf of an accredited media agency.
- 1.3 **"Black People"** bears the same meaning as that set out in section 1 of the Broad Based Black Economic Empowerment Act 53 of 2003 as amended;
- 1.4 **"Commission"** means the Competition Commission of South Africa, a statutory body established in terms of section 19 of the Act, with its principal business address at 1st Floor, Mulayo Building (Block C), the DTI Campus, 77 Meintjies Street, Sunnyside, Pretoria, Gauteng;
- 1.5 **"Commissioner"** means the Commissioner of the Competition Commission, appointed in terms of section 22 of the Act;
- 1.6 **"Complaints"** means the complaints initiated by the Commissioner of the Competition Commission in terms of section 49B(1) of the Act under case numbers 2011Nov5779 and 2015Dec0695;
- 1.7 **"Consent Agreement"** means this Agreement duly signed and concluded between the Commission and Independent Media Proprietary Limited;
- 1.8 **"Corex"** means Corexalance, a company duly incorporated under the laws of the Republic of South Africa with its principal place of business at Building A, Office 103, Cresta Junction, Cnr of Beyers Naude and Judges Street, Cresta, Gauteng;
- 1.9 **"Economic Development Fund"** means the fund referred to in paragraph 7.2 below;

- 1.10 **"Economic Development Fund Manager"** means Media Development And Diversity Agency ;
- 1.11 **"Independent"** means Independent Media Proprietary Limited, a company duly incorporated under the laws of the Republic of South Africa with its principal place of business at Newspaper House, 122 St Georges Mall, Cape Town and its subsidiary Condé Nast;
- 1.12 **"MDDA"** means Media Development and Diversity Agency, a juristic person established in terms of section 2 of the Media Development and Diversity Agency Act no 14 of 2002, as amended, with its principal place business address at 1st Floor, 5 St Davids Place, Parktown, Johannesburg, Gauteng;
- 1.13 **"MCC"** means the Media Credit Co-ordinators, a non-profit company duly incorporated under the laws of the Republic of South Africa with its principal place of business at Building A, Office 103, Cresta Junction, Cnr of Beyers Naude and Judges Street, Cresta, Gauteng;
- 1.14 **"MCC Members"** means media owners that have subscribed with MCC and are active in the provision of advertising space;
- 1.15 **"Qualifying Small Agencies"** means those agencies which meet the criteria set out in the Broad Based Black Economic Empowerment Act 53 of 2003 and the codes of good practice issued thereunder;
- 1.16 **"Small Agencies"** means media or media related agencies or organisations with a turnover not exceeding R50 000 000 (fifty million rand)

and which are majority owned by Black People;

- 1.17 "Tribunal" means the Competition Tribunal of South Africa, a statutory body established in terms of section 26 of the Act, with its principal place of business at 3rd Floor, Mulayo Building (Block C), the DTI Campus, 77 Meintjies Street, Sunnyside, Pretoria, Gauteng.

2. THE COMMISSION'S INVESTIGATIONS AND FINDINGS

- 2.1 In November 2011, the Commission initiated a complaint in terms of section 49(B)(1) of the Act (under case number 2011Nov5779) against Avusa Media Limited ("Avusa"), Caxton Community Newspapers Limited ("Caxton"), Independent Newspapers Proprietary Limited ("Independent News"), Media24 Limited ("Media 24"), Radmark Proprietary Limited (collectively, the "respondents") and MCC.
- 2.2 In December 2015 (under case number 2015Dec0695) the Commission expanded the initial complaint to include 24 additional respondents, including Condé Nast.
- 2.3 The allegations against the respondents are that:
- 2.3.1 through the medium of the MCC, the respondents agreed to offer similar discounts and payment terms to advertising agencies that place advertisements with MCC members. For accredited agencies, the discount offered is 16.5% for all payments made within 45 days of the date of the statement while for the most part the discount

offered to non-accredited agencies is 15% for payments made within the same period.

2.3.2 The respondents also agreed to charge a 50% cancellation fee in respect of all adverts that the advertising agencies withdraw 24 hours before publication.

2.3.3 The respondents as members of the MCC employ services of an intermediary company called Corex to perform the risk assessment on advertising agencies for purposes of imposing the above settlement discount structure and terms on advertising agencies.

2.4 The Commission found that the above mentioned practices by the respondents gave rise to a restriction of competition amongst competing respondents in that they did not independently determine an element of a price in the form of discount or trading terms. These practices amount to price fixing and the fixing of trading conditions in contraventions of section 4(1)(b)(i) of the Act.

3. ADMISSION OF LIABILITY

Independent admits that it engaged in the prohibited practices set out in clause 2 above in contravention of sections 4(1)(b)(i) of the Act.

4. CO-OPERATION

Insofar as the Commission is aware, Independent:

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- 4.1 has provided the Commission with truthful and timely disclosure, including information in its possession or under its control, relating to the prohibited practices;
- 4.2 has provided full and expeditious co-operation to the Commission concerning the prohibited practices;
- 4.3 has ceased to engage in the prohibited practices and has also ceased to be a member of the MCC;
- 4.4 has not destroyed, falsified or concealed information, evidence and documents relating to the prohibited practices; and
- 4.5 has not misrepresented or made a wilful or negligent misrepresentation concerning the material facts of any prohibited practice or otherwise acted dishonestly.

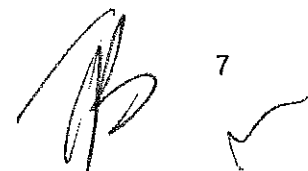
5. FUTURE CONDUCT

Independent agrees and undertakes to:

- 5.1 provide the Commission with full and expeditious co-operation from the time the Consent Agreement is concluded until the subsequent proceedings in the Tribunal or the Competition Appeal Court are completed. This includes, but is not limited to:
 - 5.1.1 to the extent that it is in existence and has not yet been provided, providing evidence, written or otherwise, which is in its possession or under its control, concerning the contraventions in this Consent

Agreement; and availing its employees to testify as witnesses for the Commission in any cases regarding the contraventions contained in this Consent Agreement;

- 5.1.2 prepare and circulate a statement summarising the content of this agreement to its employees, managers and directors within 30 (thirty) days of the date of confirmation of this Consent Agreement as an order of the Tribunal;
- 5.1.3 refrain from engaging in conduct which contravenes section 4(1)(b) of the Act, and from engaging in any prohibited practice in future;
- 5.1.4 develop, implement and monitor a competition law compliance programme as part of its corporate governance policy, which is designed to ensure that its employees, management, directors and agents do not engage in future contraventions of the Act. In particular, such compliance programme should include mechanisms for the identification, prevention, detection and monitoring of any contravention of the Act;
- 5.1.5 submit a copy of such compliance programme to the Commission within 60 (sixty) days of the date of confirmation of the Consent Agreement as an order by the Tribunal;
- 5.1.6 actively endeavour to put in place measures to facilitate the ability of Small Agencies to transact with Independent, as set out in paragraph 7 of this Consent Agreement.



6. ADMINISTRATIVE PENALTY

- 6.1 Having regard to the provisions of sections 58(1)(a)(iii) as read with sections 59(1)(a), 59(2) and 59(3) of the Act, Independent is liable to pay an administrative penalty.
- 6.2 Independent agrees and undertakes to pay an administrative penalty in the amount of **R2 220 603.00 (Two Million Two Hundred and Twenty Thousand Six Hundred and Three Rand only)** which does not exceed 10% (ten percent) of Independent's annual turnover in the Republic of South Africa for its financial year ending 2016.
- 6.3 Independent shall pay the amount set out above in paragraph 6.2 in 2 (two) equal instalments of **R1 110 301.05 (one million one hundred and ten thousand three hundred and one and five cents)**.
- 6.4 The first payment shall be made within 30 (thirty) days of the confirmation of the Consent Agreement as an order of the Tribunal. The remaining instalment shall thereafter be paid at the anniversary of the first instalment.
- 6.4 The administrative penalty shall be paid into the Commission's bank account, details of which are as follows:

Name: The Competition Commission Fee Account

Bank: Absa Bank, Pretoria

Account Number: 4050778576

Branch Code: 323 345

Ref: 2015Dec0695/Independent

- 6.5 The administrative penalty will be paid over by the Commission to the National Revenue Fund in accordance with section 59(4) of the Act.

7. OTHER REMEDIES

7.1 SMALL AGENCY PARTICIPATION

- 7.1.1 In order to facilitate the ability of Qualifying Small Agencies to transact with Independent, Independent will obtain its own credit insurance so that the agencies are not required to commit any securities or guarantees in order to book airtime and / or advertising space;
- 7.1.2 Further, Independent undertakes to provide 25% (twenty five percent) bonus in advertising space for every Rand of advertising space bought by all Qualifying Small Agencies. The advertising space will be utilised at times scheduled at the discretion of Independent and this discretion shall be reasonably exercised. Independent will offer these terms for a period of 3 (three) years from the date of confirmation of this Consent Agreement, subject to a total annual advertising space spend cap of R50 000 000 (fifty million rand).
- 7.1.3 Independent undertakes to publish the terms in paragraph 7.1 of the Consent Agreement using national media that has a reach to

Qualifying Small Agencies within 10 (ten) business days from the date of confirmation of this Consent Agreement as an order of the Tribunal, inviting all Qualifying Small Agencies to participate. Independent will thereafter publish these terms every year on the anniversary of the first publication for a period of 3 (three) years.

7.1.4 Independent undertakes to provide the Commission with a written report in respect of the utilisation of the 25% bonus advertising space by Qualifying Small Agencies. Such report shall include information on the number of Qualifying Small Agencies who have utilised the bonus advertising space, as well as the names, contact details and the Rand value of the bonus advertising space received by each Qualifying Small Agency.

7.1.5 Independent shall submit such report 1 (one) month after every 6 (six) month period from the date of confirmation of this Consent Agreement, for a period of 3 (three) years.

7.2 ECONOMIC DEVELOPMENT FUND

7.2.1 Independent undertakes to contribute an amount of **R 799 417 (Seven Hundred and Ninety Nine Thousand Four Hundred and Seventeen Rand only)** over 3 (three) years from the date of confirmation of this Consent Agreement to the Economic Development Fund to enable the development of Qualifying Beneficiaries.

- 7.2.2 Independent undertakes to make 3 (three) equal contributions of **R266 472.33 (two hundred and sixty six thousand four hundred and seventy two and thirty three cents)** into the Economic Development Fund. The first contribution is payable within 3 (three) months from the date of confirmation of this Consent Agreement and thereafter make the second and third contributions at the anniversary of the first.
- 7.2.3 These contributions shall be made into an account created and managed by MDDA.
- 7.2.4 The Qualifying Beneficiaries are Black People and include the following:
- 7.2.4.1 students requiring bursaries to study media or advertising qualifications at tertiary institutions;
 - 7.2.4.2 individuals requiring assistance to acquire necessary post-qualifications experience to participate in the advertising industry;
 - 7.2.4.3 individuals requiring assistance with sponsorship for mentoring or training in areas of media and/or advertising business fundamentals including working capital management, capitalisation and HR processes;
 - 7.2.4.4 black owned small media or advertising agencies requiring assistance with start-up capital;

- 7.2.5 The Economic Development Fund will be managed and administered by the MDDA and will be subject to annual audits by an auditing firm. MDDA shall submit an audited report relating to the management and administration of the activities of the Economic Development Fund to the Commission within 3 months of the completion of the audit.
- 7.2.6 In addition, the MDDA shall provide the Commission with a written report in respect of the utilisation of the contributions made by Independent to the Economic Development Fund, including the number of Qualifying Beneficiaries who derived benefits from such contributions, as well as the names, contact details and the Rand value of the benefits received by Qualifying Beneficiaries. Such report shall be submitted every 6 (six) months for a period of 3 (three) years.
- 7.2.7 In accordance with clause 4.1 of the MDDA agreement, MDDA shall publish the terms in paragraph 7.2 of this Consent Agreement using national media that has a reach to Qualifying Beneficiaries within 3 (three) months from the date of confirmation of this Consent Agreement as an order of the Tribunal.

8. FULL AND FINAL SETTLEMENT

This agreement is entered into in full and final settlement of all conduct engaged in by Independent with its competitors as set out in paragraph 2 of this Consent Agreement and, upon confirmation as an order by the Tribunal, concludes all proceedings between the Commission and Independent in this regard.

For Independent Media Proprietary Limited

Date and signed at Cape Town on the 23rd day of August 2017.

D. I. Surve, Chairman

Name in full:

Designation:



For the Commission

Date and signed at Pretoria on the 19th day of December 2017



TEMBINKOSI BONAKELE
COMMISSIONER



competitiontribunal south africa

Form CT1(1)

About this Form

This form is issued in terms of section 50 of the Competition Act and Rules.

This form is to be used only for a referral by the Competition Commission.

Unless this is a consent proceeding, the respondent may answer this referral within 20 business days after being served with this referral.

If the answer raises only a point of law, it must set out the question of law to be resolved. Any other answer must be in affidavit form, setting out in numbered paragraphs:

- (a) a concise statement of the grounds on which the Complaint is opposed;
- (b) the material facts or points on which the respondent relies;
- (c) an admission or denial of each ground and of each material fact relevant to each ground set out in the Complaint Referral.

An allegation of fact set out in the Complaint Referral that is not specifically denied or admitted in an answer will be deemed to have been admitted.

Please see Competition Tribunal Rules 14 through 19.

Form continues on Page 2.

Contacting the Tribunal

The Competition Tribunal
Private Bag X24
Sunnyside
0132
Republic of South Africa
tel: 27 12 394 3300
fax: 27 12 394 0169
e-mail: ctsa@comptrib.co.za

Referral of Complaint by Commission

Date: 12 January 2018

To: the Registrar of the Competition Tribunal, and:

(Name of respondent and [if applicable] other participants :)

Independent Media (Pty) Ltd

Concerning:

(Complaint name and Commission file number:)

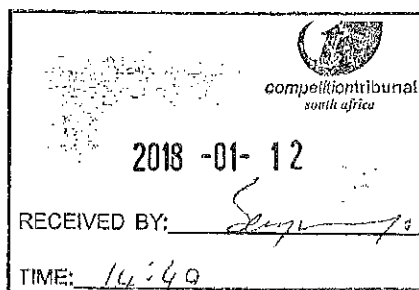
Case Numbers: 2011Nov5779 / 2015Dec0695

From: the Competition Commission

The Competition Commission alleges that the Respondent contravened the provisions of the Competition Act, section 4(1)(b)(i) by engaging in the following prohibited conduct:

(Concise statement of the alleged prohibited practice:)

Confirmation of the attached consent agreement between the Applicant and the Respondent, as an order of the Competition Tribunal in terms of section 49D, read with section 58(1)(a)(iii) and section 58(1)(b) of the Competition Act 1998 (act 89 of 1998) as amended ("the Act") in respect of a contravention of section 4(1)(b)(i) of the Act.





competitiontribunal south africa

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Contacting the Tribunal

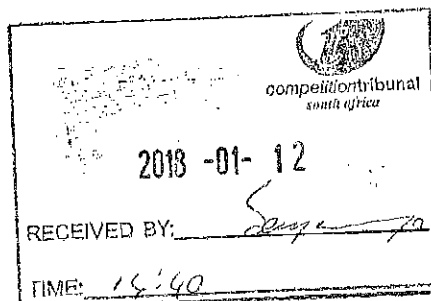
The Competition Tribunal
Private Bag X24
Sunnyside
0132
Republic of South Africa
tel: 27 012 3943300
fax: 27 012 3940169
e-mail: ctsa@comptrib.co.za

Referral of Complaint by Commission

The Competition Commission seeks an order granting the following relief:

(Concise statement of the order or relief sought:)

Confirmation of the attached consent agreement between the Applicant and the Respondent, as an order of the Competition Tribunal in terms of section 49D, read with section 58(1)(a)(iii) and section 59(1)(b) of the Competition Act 1998 (Act 89 of 1998) as amended ("The Act") in respect of a contravention of section 4(1)(b)(i) of the Act.



☒ This referral is to proceed as a consent proceeding.

☐ This referral is to proceed as a contested proceeding. Attached is an affidavit setting out the grounds of this complaint, and a statement of the material facts and the points of law relevant to it, as required by Competition Tribunal Rule 15(2).

Name and Title of person authorised to sign on behalf of the Competition Commission:

Bukhosibakhe Majenge: Chief Legal Counsel

Authorised Signature:

IN THE COMPETITION TRIBUNAL OF SOUTH AFRICA

**CT Case No.
CC Case No. 2011Nov5779 / 2015Dec0695**

In the matters between:

In re CC Case No's: 2011Nov5779 and 2015Dec0695

THE COMPETITION COMMISSION

APPLICANT

and

**CAXTON AND CTP PUBLISHERS AND PRINTERS
LIMITED**

RESPONDENTS

**CONSENT AGREEMENT IN TERMS OF SECTION 49D AS READ WITH
SECTIONS 58(1)(a)(iii) AND 58(1)(b) OF THE COMPETITION ACT, NO. 89 OF
1998 (AS AMENDED), BETWEEN THE COMPETITION COMMISSION AND
CAXTON AND CTP PUBLISHERS AND PRINTERS LIMITED IN RESPECT OF A
CONTRAVENTION OF SECTIONS 4(1)(b)(i) OF THE COMPETITION ACT, NO. 89
OF 1998**

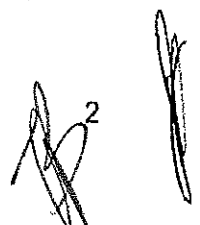
The Competition Commission and Caxton and CTP Publishers and Printers Limited hereby agree that an application be made to the Competition Tribunal for the confirmation of this Consent Agreement as an order of the Tribunal in terms of Section 49D as read with Sections 58(1)(a)(iii) and 58(1)(b) of the Competition Act, No. 89 of 1998, as amended, in respect of contraventions of section 4(1)(b)(i) of the Act, on the terms set out below.

1. DEFINITIONS

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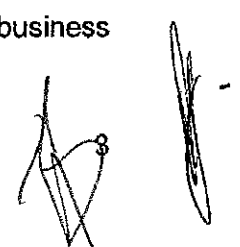


- 1.1 **"Act"** means the Competition Act, No. 89 of 1998, as amended;
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- 1.3 **"Black People"** bears the same meaning as that set out in section 1 of the Broad Based Black Economic Empowerment Act 53 of 2003 as amended;
- 1.4 **"Caxton"** means Caxton and CTP Publishers and Printers Limited, a public company registered in terms of the laws of the Republic of South Africa and having its principal place of business at Caxton House 368 Jan Smuts Avenue, Craighall, Johannesburg, its divisions and subsidiaries including the following entities:
- 1.4.1 Spark Media
- 1.4.2 The Citizen 1977 (Pty) Ltd
- 1.4.3 CTP Limited
- 1.5 **"Commission"** means the Competition Commission of South Africa, a statutory body established in terms of section 19 of the Act, with its principal business address at 1st Floor, Mulayo Building (Block C), the DTI Campus, 77 Meintjies Street, Sunnyside, Pretoria, Gauteng;
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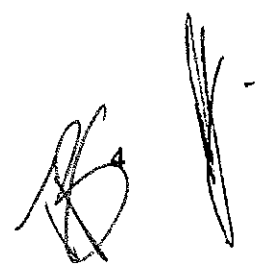
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address at 1st Floor, 5 St Davids Place, Parktown, Johannesburg, Gauteng;

- 1.15 **"Qualifying Small Agencies"** means those agencies which meet the criteria set out in the Broad Based Black Economic Empowerment Act 53 of 2003 and the codes of good practice issued thereunder;
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- 2.1 In November 2011, the Commission initiated a complaint in terms of section 49(B)(1) of the Act (under case number 2011Nov5779) against Avusa Media Limited (**"Avusa"**), Caxton Community Newspapers Limited (**"Caxton"**), Independent Newspapers Proprietary Limited (**"Independent News"**), Media24 Limited (**"Media 24"**), Radmark Proprietary Limited (collectively, the "respondents") and MCC.
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- 2.3 The allegations against the respondents are that:

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- 2.3.2 The respondents as members of the MCC employ the services of an intermediary company called Corex to perform the risk assessment on advertising agencies for purposes of imposing the above settlement discount structure and terms on advertising agencies.
- 2.3.3 The Commission found that the above mentioned practices by the respondents gave rise to a restriction of competition amongst competing respondents in that they did not independently determine an element of a price in the form of discount or trading terms. These practices amount to price fixing and the fixing of trading conditions in contraventions of section 4(1)(b)(i) of the Act.

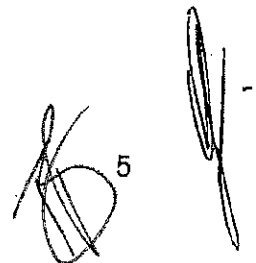
3. ADMISSION OF LIABILITY

Caxton admits that it engaged in the prohibited practices set out in clause 2 above in contravention of sections 4(1)(b)(i) of the Act.

4. CO-OPERATION

Insofar as the Commission is aware, Caxton:

5



- 4.1 has provided the Commission with truthful and timely disclosure, including information in its possession or under its control, relating to the prohibited practices;
- 4.2 has provided full and expeditious co-operation to the Commission concerning the prohibited practices;
- 4.3 has ceased to engage in the prohibited practices and has also ceased to be a member of the MCC;
- 4.4 has not destroyed, falsified or concealed information, evidence and documents relating to the prohibited practices; and
- 4.5 has not misrepresented or made a wilful or negligent misrepresentation concerning the material facts of any prohibited practice or otherwise acted dishonestly.

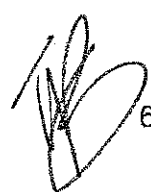
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Caxton agrees and undertakes to:

- 5.1 provide the Commission with full and expeditious co-operation from the time the Consent Agreement is concluded until the subsequent proceedings in the Tribunal or the Competition Appeal Court are completed.

This includes, but is not limited to:

- 5.1.1 to the extent that it is in existence and has not yet been provided, providing evidence, written or otherwise, which is in its possession or



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under its control, concerning the contraventions in this Consent Agreement; and availing its employees to testify as witnesses for the Commission in any cases regarding the contraventions contained in this Consent Agreement;

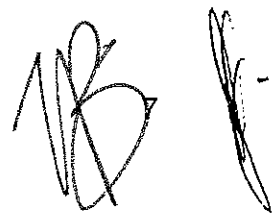
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5.1.3 refrain from engaging in conduct which contravenes section 4(1)(b) of the Act, and from engaging in any prohibited practice in future;

5.1.4 develop, implement and monitor a competition law compliance programme as part of its corporate governance policy, which is designed to ensure that its employees, management, directors and agents do not engage in future contraventions of the Act. In particular, such compliance programme should include mechanisms for the identification, prevention, detection and monitoring of any contravention of the Act;

5.1.5 submit a copy of such compliance programme to the Commission within 60 (sixty) days of the date of confirmation of the Consent Agreement as an order by the Tribunal;

5.1.6 actively endeavour to put in place measures to facilitate the ability of Small Agencies to transact with Caxton, as set out in paragraph 7 of this Consent Agreement.

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6. ADMINISTRATIVE PENALTY

6.1 Having regard to the provisions of sections 58(1)(a)(iii) as read with sections 59(1)(a), 59(2) and 59(3) of the Act, Caxton is liable to pay an administrative penalty.

6.2 Caxton agrees and undertakes to pay an administrative penalty in the amount of R5 806 890.14 (**Five million eight hundred and six thousand, eight hundred and ninety rand and fourteen cents**) which does not exceed 10% (ten percent) of Caxton's annual turnover in the Republic of South Africa for its financial year ending 2016.

6.3 The payment shall be made within 30 (thirty) days of the confirmation of the Consent Agreement as an order of the Tribunal.

6.4 The administrative penalty shall be paid into the Commission's bank account, details of which are as follows:

Name: The Competition Commission Fee Account

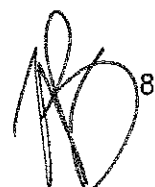
Bank: Absa Bank, Pretoria

Account Number: 4050778576

Branch Code: 323 345

Ref: 2015Dec0695/Caxton

6.5 The administrative penalty will be paid over by the Commission to the

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National Revenue Fund in accordance with section 59(4) of the Act.

7. OTHER REMEDIES

7.1 SMALL AGENCY PARTICIPATION

7.1.1 Caxton undertakes to provide 25% (twenty five percent) in bonus advertising space for every Rand of advertising space bought by Qualifying Small Agencies. The bonus advertising space will be utilised at the discretion of Caxton, which discretion shall be reasonably exercised. Caxton will offer these terms for a period of 3 (three) years from the date of confirmation of this Consent Agreement, subject to a total annual advertising space cap of R15 000 000 (fifteen million rand).

7.1.2 Caxton undertakes to publish the terms in paragraph 7.1 of the Consent Agreement using national media that has a reach to Qualifying Small Agencies within 10 (ten) business days from the date of confirmation of this Consent Agreement as an order of the Tribunal, inviting all Qualifying Small Agencies to participate. Caxton will thereafter publish these terms every year on the anniversary of the first publication for a period of 3 (three) years. Caxton may employ reasonable measures to verify that any agency who seeks to utilise the 25% space bonus is in fact a Qualifying Small Agency.

7.1.3 Caxton undertakes to provide the Commission with a written report

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in respect of the utilisation of the 25% bonus advertising space by Qualifying Small Agencies. Such report shall include information on the number of Qualifying Small Agencies who have utilised the bonus advertising space, as well as the names, contact details and the Rand value of the bonus advertising space received by each Qualifying Small Agency.

- 7.1.4 Caxton shall submit such report 1 (one) month after every 6 (six) month period from the date of confirmation of this Consent Agreement, for a period of 3 (three) years.

7.2 ECONOMIC DEVELOPMENT FUND

- 7.2.1 Caxton undertakes to contribute an amount of R2 090 480.45 (**Two million ninety thousand four hundred and eighty rand and forty five cents**) over a period of 3 (three) years from the date of confirmation of this Consent Agreement to the Economic Development Fund to enable the development of Qualifying Beneficiaries.

- 7.2.2 Caxton undertakes to make 3 (three) equal contributions of **R696 826.82 (six hundred and ninety six thousand eight hundred and twenty six and eighty two cents)** into the Economic Development Fund. The first contribution is payable within 3 (three) months from the date of confirmation of this Consent Agreement and thereafter

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make the second and third contributions at the anniversary of the first.

7.2.3 These contributions shall be made into an account created and managed by MDDA.

7.2.4 The Qualifying Beneficiaries are Black People and include the following:

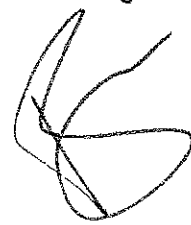
7.2.4.1 students requiring bursaries to study media or advertising qualifications at tertiary institutions;

7.2.4.2 individuals requiring assistance to acquire necessary post-qualifications experience to participate in the advertising industry;

7.2.4.3 individuals requiring assistance with sponsorship for mentoring or training in areas of media and/or advertising business fundamentals including working capital management, capitalisation and HR processes;

7.2.4.4 black owned small media or advertising agencies requiring assistance with start-up capital;

7.2.5 The Economic Development Fund will be managed and administered by the MDDA and will be subject to annual audits by an auditing firm. MDDA shall submit an audited report relating to the



management and administration of the activities of the Economic Development Fund to the Commission within 3 months of the completion of the audit.

7.2.6 In addition, the MDDA shall provide the Commission with a written report in respect of the utilisation of the contributions made by Caxton to the Economic Development Fund, including the number of Qualifying Beneficiaries who derived benefits from such contributions, as well as the names, contact details and the Rand value of the benefits received by Qualifying Beneficiaries. Such report shall be submitted every 6 (six) months for a period of 3 (three) years.

7.2.7 In accordance with clause 4.1 of the MDDA agreement, MDDA shall publish the terms in paragraph 7.2 of this Consent Agreement using national media that has a reach to Qualifying Beneficiaries within 3 (three) months from the date of confirmation of this Consent Agreement as an order of the Tribunal.

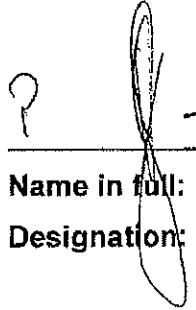
8. FULL AND FINAL SETTLEMENT

This agreement is entered into in full and final settlement of all conduct engaged in by Caxton with its competitors as set out in paragraph 2 of this Consent Agreement and, upon confirmation as an order by the Tribunal, concludes all proceedings between the Commission and Caxton in this regard.

A handwritten signature, possibly 'B', is written over the number '12'.

For Caxton and CTP Publishers and Printers Limited

Date and signed at Johannesburg on the 7th day of December 2017.



Name in full: Paul Michael Jenkins

Designation: Chairman

For the Commission

Date and signed at Pretoria on the 19th day of December 2017



TEMBINKOSI BONAKELE
COMMISSIONER

IN THE COMPETITION TRIBUNAL OF SOUTH AFRICA

CT Case No. CT0258JAN18

CC Case No. 2011Nov5779 / 2015Dec0695

In the matter between:

In re

CC Case No's: 2011Nov5779 and 2015Dec0695

THE COMPETITION COMMISSION

APPLICANT

and

INDEPENDENT MEDIA PROPRIETARY LIMITED

RESPONDENT

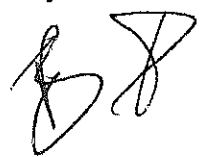
ADDENDUM TO THE CONSENT AGREEMENT CONCLUDED BETWEEN THE
COMPETITION COMMISSION AND INDEPENDENT MEDIA PROPRIETARY LIMITED /
CONDE NAST INDEPENDENT MAGAZINES PROPRIETARY LIMITED PRESENTED
FOR CONFIRMATION BY THE COMPETITION TRIBUNAL ON 16 FEBRUARY 2018

It is hereby recorded, by agreement between the parties, that the consent agreement concluded between the Competition Commission (the "**Commission**") and Independent Media Proprietary Limited / its subsidiary Condé Nast Independent Magazines Proprietary Limited (collectively "**Independent**"), signed 23 August 2017 (by Independent) and 19 December 2017 (by the Commission) and presented for confirmation by the Competition Tribunal on 16 February 2018 (the "**Consent Agreement**"), is amended as follows:

1. AD PARAGRAPH 7.1.2 (SMALL AGENCY PARTICIPATION)

1.1. Paragraph 7.1.2 is amended as follows:

Further, Independent undertakes to provide 25% (twenty five percent) bonus in advertising space for every Rand of advertising space brought by all

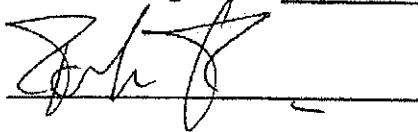


Qualifying Small Agencies. The advertising space will be utilised at times scheduled at the discretion of Independent and this discretion shall be reasonably exercised. Independent will offer these terms for a period of 3 (three) years from the date of confirmation of this Consent Agreement, subject to a total annual advertising spend cap of R5 000 000 (five million rand).

2. This addendum shall be deemed to be incorporated into and form part of the Consent Agreement and, unless otherwise stated, the words and phrases used in this addendum shall bear the meaning ascribed to them in the Consent Agreement.

For Independent Media Proprietary Limited

Date and signed at Cape Town on the 20th day of February 2018.



Name in full: Takudzwa Hove

Designation: Chief Financial Officer

For the Commission

Date and signed at PRETORIA on the 28th day of February 2018



TEMBINKOSI BONAKELE

COMPETITION COMMISSIONER